



THE  
**43<sup>RD</sup> IPA**  
CONVENTION  
& EXHIBITION  
4-6 SEPTEMBER 2019  
JAKARTA CONVENTION CENTER

# *“Driving Exploration and Optimizing Existing Production for Long Term Energy Security”*

Jakarta Convention Center  
4-6 September 2019





# ABOUT IPA CONVEX

**Annual Official Event of Indonesian Petroleum Association (IPA)**

**Comprising of both Convention and Exhibition**

**43<sup>rd</sup> Year in 2019**

**Covering Most Current Issues in the Upstream Oil & Gas Sector**

**Must-Attend Event for Oil & Gas Professionals**

## **CONVENTION DATE**

- Wednesday – Friday  
4 September – 6 September 2019

## **EXHIBITION DATE**

- Wednesday 4 September 2019 (for convention delegates and invitees only)
- Thursday – Friday  
5 September – 6 September 2019

## **OPENING HOURS**

- 10.00 am to 05.00 pm



# A QUICK LOOK AT IPA CONVEX



**1,657**  
Convention  
delegates



**161**  
Speakers



**147**  
Conference  
Sessions



**116**  
Exhibiting  
Companies



**23,329**  
Attendees



**14,000**  
Sqm of Event Space

# THE NEW THEME

## **“DRIVING EXPLORATION AND OPTIMIZING EXISTING PRODUCTION FOR LONG TERM ENERGY SECURITY”**

In line with IPA's mission to raise the utmost current issue in the upstream oil & gas industry, the 2019 theme is set to focus on how exploration and optimization of current oil and gas production contribute to energy security, which is a global concern





# ABOUT THE CONVENTION

The Convention is the heart of IPA Convex, featuring high profile faculty of speakers who are thoroughly selected by the Convention Committee to ensure each speaker is the best in the field to deliver the topic.

IPA Convention comprises of 3 main sections :

## **PLENARY & SPECIAL SESSION**

*cover macro issues including keynote speeches and panel presentations*

## **TECHNOLOGY SESSION**

*high level sessions focusing on technology support in the industry*

## **TECHNICAL PROGRAM**

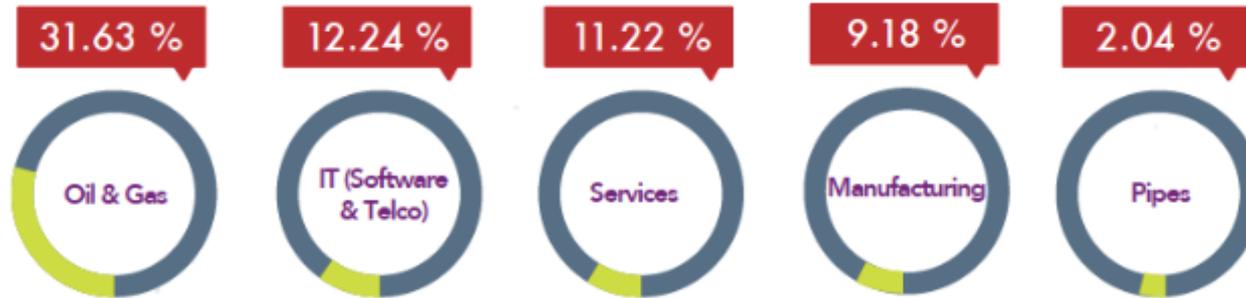
*niche and micro topics in technical issues covered in depth*



# ABOUT THE EXHIBITION

The Exhibition is the energy driving IPA Convex to connect the supply and the buy sides through a showcase of technology, solution, products and services which make up the entire supply chain of the oil and gas industry.

**BASED ON 2018 PROFILE, BELOW IS TOP 5 BUSINESS NATURES OF EXHIBITING COMPANIES**





# TARGET

## WHO SHOULD ATTEND IPA CONVEX

IPA Convex is a must-attend event for :

**Industry Professionals & Government Officers** in the Oil & Gas sector And Analyst, Researcher, Investor, Financier, Student, Journalist with interest and concern in the Oil & Gas sector

## WHY SHOULD ATTEND IPA CONVEX

- Official and dedicated event for the upstream oil & gas industry
- Professional platform to network within the oil & gas industry
- Channel of information and update on market trend, business landscape, industry direction and government policy & regulations



# TARGET

## SETTING IPA CONVEX 2019 TO BE AN INTERNATIONAL AGENDA

With the objective to grow more international participation and attention to IPA Convex 2019, the Organizers have initiated the following tasks :

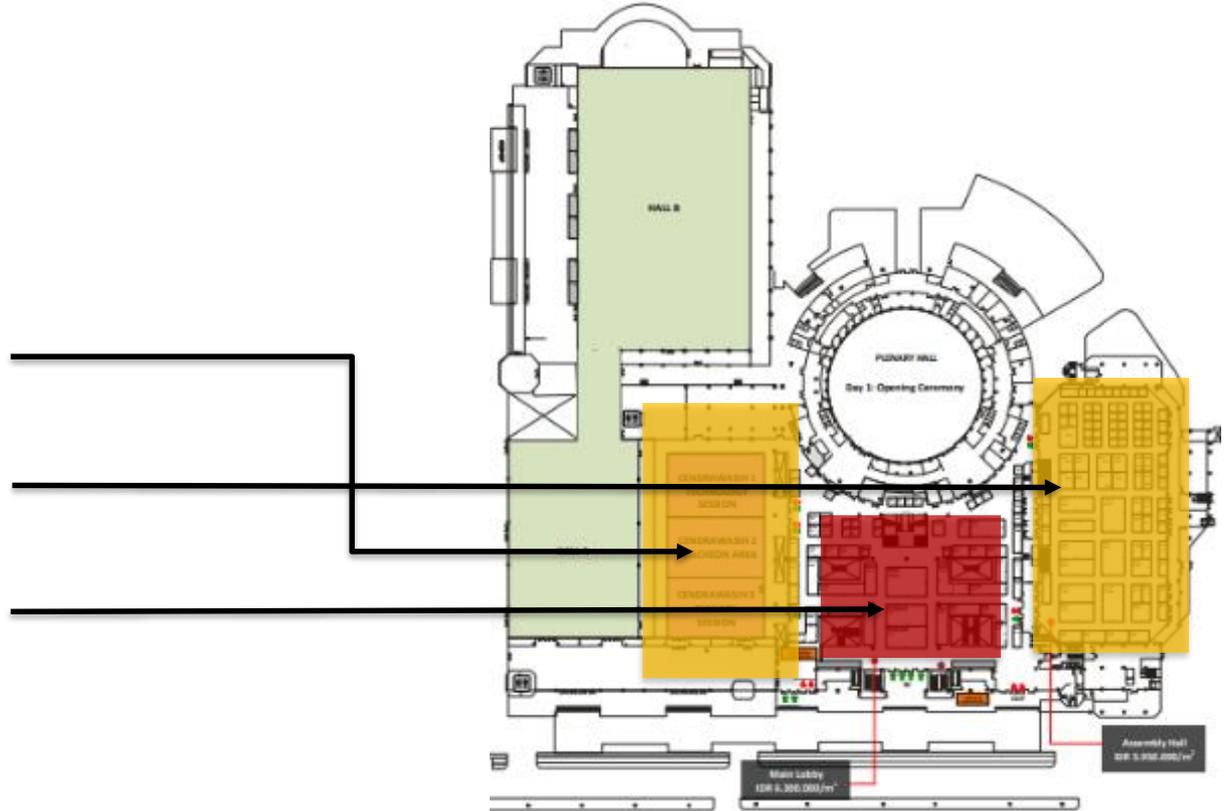
- **Soliciting Supports from Ministry of Foreign Affairs RI** seeking support in distribution of information about IPA Convex 2019 through Ministry of Foreign Affairs' channels overseas
- **Expanding Partnership with International Media** collaboration through Media Partnerships to promote IPA Convex 2019 in various media around the globe
- **Collaborating with Trade Associations** inviting relevant trade association's support to IPA Convex 2019

# EXHIBITION & CONVENTION LAYOUT & PRICELIST

CONVENTION AREA

EXHIBITION – ASSEMBLY HALL  
USD 434/m<sup>2</sup>

EXHIBITION – MAIN LOBBY  
USD 460/m<sup>2</sup>



# EXHIBITION & CONVENTION

## BOOTH TYPES

STANDARD IMPROVED BOOTH  
 USD 30/m<sup>2</sup>



STANDARD BOOTH  
 USD 15/m<sup>2</sup>\*



\*Assembly Hall only



# PROGRAMS & ACTIVITIES

## PRE-EVENT PROGRAMS

Building up the awareness of relevant and targeted audience for IPA Convex 2019, a series of pre-event activities is organized to communicate about IPA Convex 2019.

### **IPA CONVEX 2019 LAUNCH**

first official announcement on IPA Convex 2019 inviting IPA members and relevant stakeholders including media.

### **YOUTH FGD – NGOBROL BARENG BAHAS MIGAS**

a special activity targeted at students and youth to spark higher interest from their generation about the oil & gas industry.

### **PRESS CONFERENCE AND MEDIA GATHERING**

announcing updates and information about IPA Convex through the media

### **SPEAKER'S WORKSHOP**

### **EXPLORATION FAIR**

## SHOW DAYS PROGRAMS

A line up of programs are organized during IPA Convex 2019 in addition to the convention and exhibition to offer valuable experience to all attendees

### **OPENING CEREMONY**

an inauguration proceeding to officially mark the opening of IPA Convex 2019

### **INDUSTRY COCKTAIL**

networking in a more casual atmosphere

### **BUSINESS MATCHING**

pre-arranged meetings among exhibitors and attendees to maximize their time in IPA Convex 2019

### **CLOSING CEREMONY & AWARDING**

official proceeding to mark the closing of IPA Convex 2019 and to usher in the introduction to IPA Convex 2020



# PREVIOUS IPA CONVEX GALLERY



# TECHNOLOGY SESSION



*Disclaimer:  
Photos taken from previous years of IPA Convex*



*Disclaimer:  
Photos taken from previous years of IPA Convex*



# INDUSTRY COCKTAIL



*Disclaimer:  
Photos taken from previous years of IPA Convex*

# PRESS CONFERENCE & CLOSING CEREMONY



*Disclaimer:  
Photos taken from previous years of IPA Convex*



# WEBSITE

Website live with progressive updates

<https://convex.ipa.or.id/>



Home

Convention +

Exhibition +

Sponsorship

Other Programs +

Visitor Information +

News & Media +

Enquiry

Registration

"Driving Exploration and Optimizing Existing Production for Long Term Energy Security"



For further information, please contact:

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# SPONSORSHIP PACKAGE



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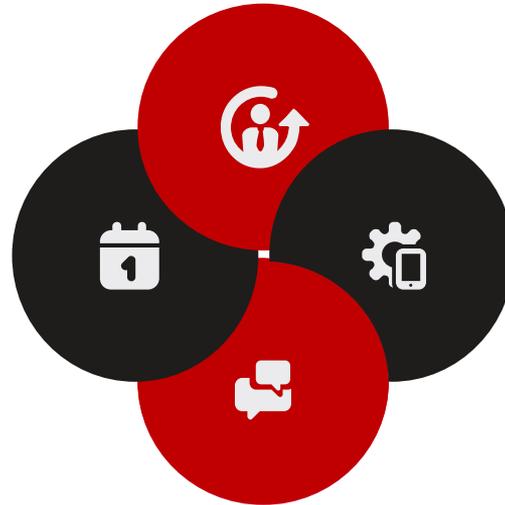
# WHY YOU SHOULD SPONSOR?

## Increase Your Brand Awareness

Sponsors are associated with prestige and trustworthiness. Maximize your presence and visibility in the event by extra exposure and higher profile through the event's promotion and publicity programs

## Opportunity to Expand your Network

Sponsors have higher chance to attract attention with the extended publicity, opening opportunities to network with the high profile professionals in the oil & gas industry



## Brand Engagement

Connect with your audience in the ways that your brand will be first in their mind by creating high visibility through sponsorship items and activities.

## Brand Experience & Acquisition

Effective Brand Experience & Acquisition  
Maximize the 3 days of your participation to allow your audience experience your brand and turn them into valuable business contacts.



# SPONSORS IN 2019

NO.	SPONSORSHIP PACKAGES	BOOKED	CONFIRMED
1	PLATINUM	PERTAMINA	
2	GOLD	CHEVRON	EXXONMOBIL
			MEDCO
3	SILVER	MUBADALA	BP INDONESIA
			INPEX
			PETRONAS
			DONGGI SENORO
<b>TOTAL</b>		<b>3</b>	<b>6</b>

Updated: 03/04/19

NO	RETAIL PACKAGES	BOOKED BY	CONFIRMED BY
1	Technology Session	CISCO	
2	Convention Bag		PETROGAS
3	Lanyard		BP INDONESIA
			SAKA ENERGY
4	Luncheon Talk		
5	Pen		
6	Coffee Break 3 Days Package		
7	Mobile Application		
8	Business Lounge		
9	Note Pad		CONOCOPHILLIPS
10	Directional Signage		
11	Information Giant Screen		CONOCOPHILLIPS
12	Industry Cocktail		
13	Thematic Photo Booth		
14	Oral Presentation		
15	Poster Session		
16	Brochure Insertion		
17	Daily Coffee Break		
		<b>1</b>	<b>4</b>



# PLATINUM

## (Single Company)

1. 3-minutes running loop of corporate clip on screen and on the giant information panel (the clip is to be provided by sponsor)
2. Corporate brochures placed inside (the) goody bags
3. Free Invitations:
  - 6 (six) Opening Ceremony invitations
  - 6 (six) Convention Program invitations
  - 6 (six) Industry Cocktail invitations
4. 1 (one) time logo placement in a national newspaper
5. Logo placement in IPA Convex's official website
6. Banners strategically placed around the JCC area:
  - 25 Vertical Banners
  - 10 Horizontal Banners
  - 10 Hanging Banners
7. Logo Placement on Mobile Application
8. Logo Placement on:
  - Registration counter
  - Entrance gate lobby area
  - Security counter
9. Logo Placement on Multimedia:
  - Opening Ceremony
  - Plenary Session
  - Industry Cocktail
  - Closing Ceremony
10. Logo Placement on Backdrop Press Conference
11. 1st page of e-directory book with company profile
12. Logo Placement on:
  - Industry Cocktail Invitation
  - Photo frame of the industry cocktail
  - Technical Program Signage



# GOLD

## (Multiple Companies)

1. 2-minutes running loop of corporate clip on screen & on the giant information panel (the clip is to be provided by sponsor)
2. Free Invitations for :
  - 4 (four) Opening Ceremony
  - 4 (four) Convention Program
  - 4 (four) Industry Cocktail
3. 1 (one) time logo placement in a national newspaper
4. Logo placement in IPA Convex's official website
5. Banners strategically placed around the JCC area;
  - 15 Vertical Banners
  - 6 Horizontal Banners
  - 6 Hanging Banners
6. Logo Placement on:
  - Registration counter
  - Entrance gate lobby area
  - Security counter
7. Logo Placement on Multimedia:
  - Opening Ceremony
  - Plenary Session
  - Industry Cocktail
  - Closing Ceremony
8. Logo Placement on Press Conference backdrop
9. 2nd page of e-directory book with company profile
10. Logo Placement on Technical Program Signage



# SILVER

## (Multiple Companies)

1. 1-minute running loop of corporate clip on screen & on the giant information panel (the clip is to be provided by sponsor)
2. Free Invitations:
  - 2 (two) Opening Ceremony Invitations
  - 2 (two) Convention Program Invitations
  - 2 (two) Industry Cocktail Invitations
3. 1 (one) time logo placement at a national newspaper
4. IPA Convention & Exhibition official website
5. Banners strategically placed at JCC area:
  - 8 Vertical Banners
  - 3 Horizontal Banners
  - 3 Hanging Banners
6. Logo Placement on:
  - Registration counter
  - Security counter
7. Logo Placement on Multimedia:
  - Opening Ceremony
  - Plenary Session
  - Industry Cocktail
  - Closing Ceremony
8. Logo Placement on Backdrop Press Conference
9. 3rd page of e-directory book with company profile
10. Logo Placement on Technical program Signage

# RETAIL PACKAGE



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# RETAIL SPONSORSHIP

## (Multiple Companies)

NO	DESCRIPTION	LIMIT
1	Convention Bag - Logo Placement on Convention Bag (2500 items) - Logo Could be in Color or Black & White	Multiple Companies
2	Lanyard - Logo Placement on Lanyard (total 30.000 units) - Lanyard will only have 1 company logo on it	Multiple Companies
3	Luncheon Talk (Per day - 12.00pm - 14.00pm) (Limited invitation) - Logo placement on Backdrop - Will be provided with sound system, projector and screen - Logo placement on standing signage that will be placed on entrance gate of Luncheon talk - Logo placement on table (10 tables)	Multiple Companies
4	Pen - Logo Placement on Pen (total 2500 items) - Logo Could be in Color or Black & White	Multiple Companies
5	Coffee Break 3 Days Package - Company logo will be placed on every coffee break area - Company logo will be placed on coffee break signage	Multiple Companies
6	Mobile Application - Corporate logo looping - Hyperlink to company website	Multiple Companies
7	Business Lounge - Logo placement on backdrop of every business lounge - Brochures placement on Business Lounge - Video looping on Plasma TV	Multiple Companies
8	Note Pad (2500 items) - Company logo will be placed on note pad	Multiple Companies



# RETAIL SPONSORSHIP

## (Multiple Companies)

NO	DESCRIPTION	LIMIT
9	<b>Directional Signage</b> - Logo placement on directional signage (minimum 5 spots)	Multiple Companies
10	<b>Information Giant Screen</b> - Logo placement on Giant Screen (looping) - Corporate clip on screen & on the Giant Information Panel (Clip provided by the sponsor, 1 minute)	Multiple Companies
11	<b>Industry Cocktail</b> - Logo Placement on the Backdrop of Industry Cocktail - Logo Placement on the Industry Cocktail Invitation	Multiple Companies
12	<b>Thematic Photo Booth</b> - Logo Placement on the thematic photo booth frame	Multiple Companies
13	<b>Oral Presentation</b> - Logo Placement on the backdrop of Oral Presentation - Logo Placement on the signage of Oral Presentation - TPC Paper schedule	Multiple Companies
14	<b>Poster Session</b> - Logo placement on the poster session frame & gate	Multiple Companies
15	<b>Brochure Insertion (2500 items)</b> - Corporate brochures place inside convention bag	Multiple Companies
16	<b>Daily Coffee Break</b> - Company logo will be placed on every coffee break area - Company logo will be placed on coffee break signage	Multiple Companies
17	<b>TECHNOLOGY SESSION</b>	Single Company



# NEW RETAIL SPONSORSHIP (Multiple Companies)

NO	DESCRIPTION	LIMIT
18	Company logo placement on Zeppelin (inside exhibition hall)	Multiple Companies
19	Company logo placement on Footprints signage (directed to company's booth from Main Lobby)	Multiple Companies
20	Mobile apps - pop up logo placement & linked to company website	Single Company
21	Mobile apps - slide banner logo placement	Multiple Companies

# TECHNOLOGY SESSION PACKAGE



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# PROGRAM

Wednesday, 4 September 2019

<b>09:00-10:00</b>	<b>Opening Ceremony</b>
<b>11:00</b>	<b>Press Conference</b>
<b>12:00</b>	<b>Lunch</b>
<b>12:30-14:00</b>	<b>Technology Session 1 – open for sponsor</b>
<b>13:00</b>	<b>Start of the Technical Papers Presentation</b>
<b>14:00-16:00</b>	<b>Plenary Session 1</b>
<b>16:30</b>	<b>Cocktail Gathering in exhibition area</b>



# PROGRAM

Thursday, 5 September 2019

<b>08:00</b>	<b>Start of the Technical Papers Presentation</b>
<b>08:00</b>	<b>Exhibition is Open</b>
<b>10:00-12:00</b>	<b>Plenary Session 2</b>
<b>11:00-12:30</b>	<b>Technology Session 2</b>
<b>12:00</b>	<b>Lunch</b>
<b>12:30-14:15</b>	<b>Technology Session 3 – open for sponsor</b>
<b>14:00-16:00</b>	<b>Plenary Session 3</b>
<b>16:00-18:00</b>	<b>Industry Cocktail</b>



# PROGRAM

Friday, 6 September 2019

<b>08:00</b>	<b>Start of the Technical Papers Presentation</b>
<b>08:00</b>	<b>Exhibition is Open</b>
<b>09:30-12:00</b>	<b>Special Session</b>
<b>11:30</b>	<b>Lunch &amp; Friday Prayer</b>
<b>14:30-16:00</b>	<b>Closing Ceremony</b>
<b>16:00</b>	<b>Closing of the Exhibition</b>



# TECHNOLOGY SESSION

MAIN SPONSOR

**(cash & in-kind)**

- **Speaking opportunities in Technology Session 1 & 3 (90 minutes per session including Q & A)**
- **Corporate clip will be played at the meeting room before and after the session in Technology Session 1 & 3**
- **Promotion material placement inside the meeting room during Technology Sessions 1 & 3 (promotion material provided by sponsor)**
- **Distribution of promotional material inside the meeting room during Technology Sessions 1 & 3 (promotional material provided by sponsor)**
- **Stage announcement by MC in every Technology Session**



# TECHNOLOGY SESSION

## SESSION SPONSOR

**(cash)**

- **Speaking opportunities in one session of Technology Session (90 minutes per session including Q & A)**
- **Corporate clip will be played at the meeting room before and after the session in Technology Session 1 or 3**
- **Promotion material placement inside the meeting room in one of Technology Sessions (promotion material provided by sponsor)**
- **Distribution of promotional material inside the meeting room in one of Technology Sessions (promotional material provided by sponsor)**
- **Stage announcement by MC during the session**

# JAM SESSION PACKAGE



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# KEY HIGHLIGHTS

## Talkshow 1

### “Geo-Tourism - Much More Than Meets the Eye”



### The Date

Wednesday, 4<sup>th</sup> September 2019  
15h00 – Coffee Break Session

### The Venue

Lower Lobby,  
Jakarta Convention Center

### Purpose Idea

Geo-Tourism shall promote new experience to millennials not only the visual beauty in front of it, but also the fun of its origin, formation and history behind it.

### Objectives

- Encourage audience to travel
- Highlight to new tourism site
- Promote specific travel market place
- Contribute to Indonesia economic growth

### Proposed Speakers

- The Expert  
**Awang Satyana / Aries Nugroho (TBA)**
- Tourism Industry
- Celebrity (Celebgram/ Travel Vlogger/ Youtuber/ TV Host)

# KEY HIGHLIGHTS

## Talkshow 1

### “Coaching Clinic – ACE your interview”



### The Date

Wednesday, 5<sup>th</sup> September 2019  
15h00 – Coffee Break Session

### The Venue

Lower Lobby,  
Jakarta Convention Center

### Purpose Idea

With competitive market in the industry, ace-ing an interview is essential that the candidate will be at the upper hand to maximize the opportunity and increase their self confidence.

### Objectives

- Increase self confidence
- Avoid waiting next opportunity due to rejection
- Understand the interviewer expectation beforehand
- Maximizing chance of success

### Proposed Speakers

- HR Practitioners
- HR from OnG Companies
- Government

# AUDIENCE TARGET

## STUDENT

- Precise motivation triggers the students to visit tourism destination with more science behind it. Students will be eager to join a coaching clinic where they can get meticulous tips before interview.

## MILLENNIAL GENERATION

- Provide perspectives to build their portfolio in applying for job vacancy and improving their soft skills.

## YOUNG PROFESSIONAL BELOW 35 y.o

- Young professionals are always eager and filled with passion in chasing their career. A good pointers from the expert shall help them to decide their next trip.



# ONE DAY SLOT TALKSHOW (Multiple Companies)

## **Benefit:**

1. Speaker Slot, 1x
2. Sponsor logo placement on Backdrop (Omnibus)
3. Sponsor logo inserted in Bumper Opening & Closing
4. Sponsor logo placement on High Table on stage
5. Ad lips by MC

*1<sup>ST</sup> TOPIC: "Geo-Tourism - Much More Than Meets the Eye"*

*2<sup>ND</sup> TOPIC: "Coaching Clinic – ACE Your Interview"*

# INDUSTRY COCKTAIL PACKAGE



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# INDUSTRY COCKTAIL ALL-IN PACKAGE (Multiple Companies)

## **Benefit:**

1. Company logo placement on the backdrop of industry cocktail
2. Company logo placement on the industry cocktail invitation
3. Company logo looping on led screen
4. 2 minutes corporate clip on led screen
5. Company logo placement on acrylic signage (placed on cocktail table)
6. Ad lips by mc
7. Brand moment/ entertainment presented by sponsor during industry cocktail

# NEW OPPORTUNITY PACKAGES



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# NEW OPPORTUNITY PACKAGES

## ZEPPELIN SPONSOR

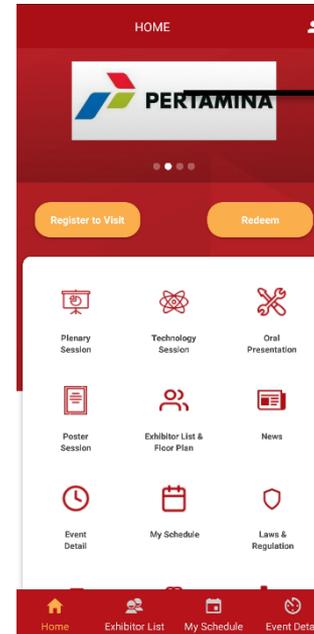
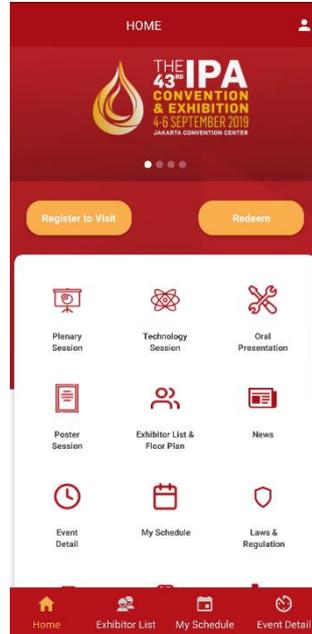
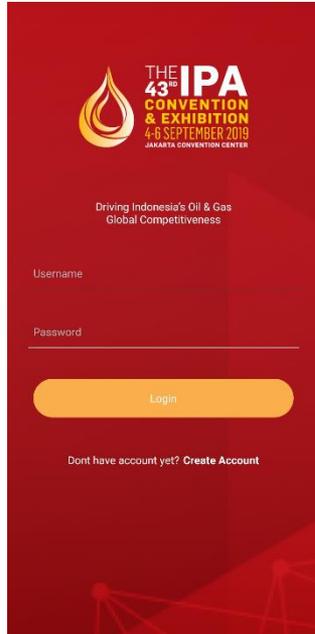


## FOOTPRINTS SIGNAGE SPONSOR





# MOBILE APPS SLIDE BANNER LOGO



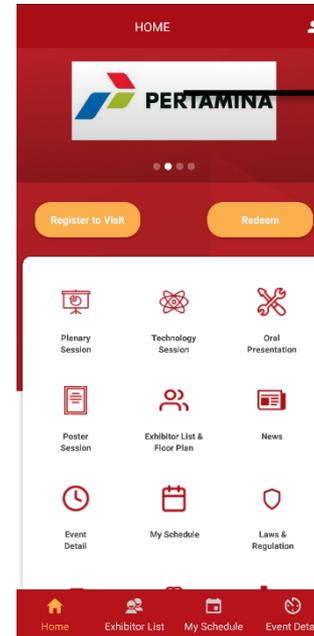
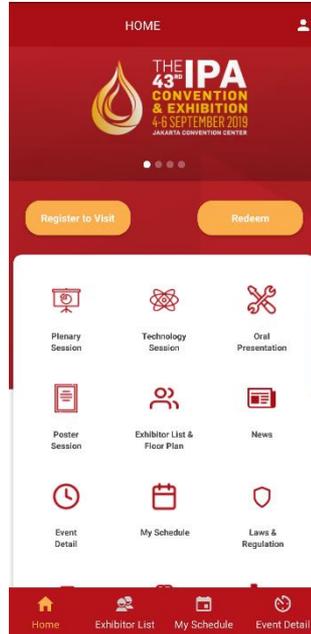
Area sponsorship

Preview on Prototype ready



# MOBILE APPS POP UP LOGO

POP UP  
LOGO  
SPONSOR



Area sponsorship

Preview on Prototype ready

# SAMPLE ITEMS



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# ON GROUND BRANDING

## Vertical Banner & Hanging Banner



*Disclaimer:  
Photos taken from previous years of IPA Convex*

## Information Giant Screen



*Disclaimer:  
Photos taken from previous years of IPA Convex*

# ON GROUND BRANDING

## Main Gate & Registration Counter



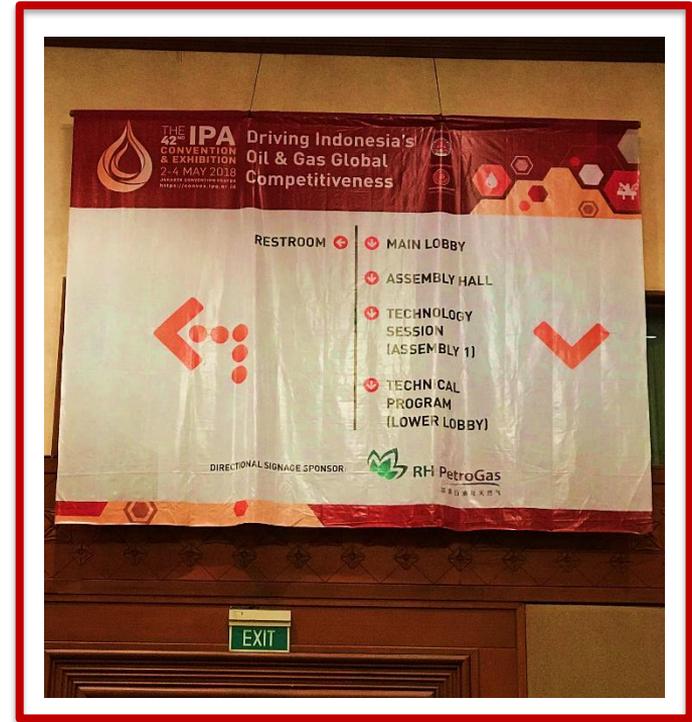
*Disclaimer:  
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# ON GROUND BRANDING

## Technical Program Signage



## Directional Signage



*Disclaimer:  
Photos taken from previous years of IPA Convex*

# BRANDING ITEMS

Lanyard



Note Pad



Disclaimer:  
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# BRANDING ITEMS

## Industry Cocktail Invitation



## Newspaper Ads



Disclaimer:  
Photos taken from previous years of IPA Convex

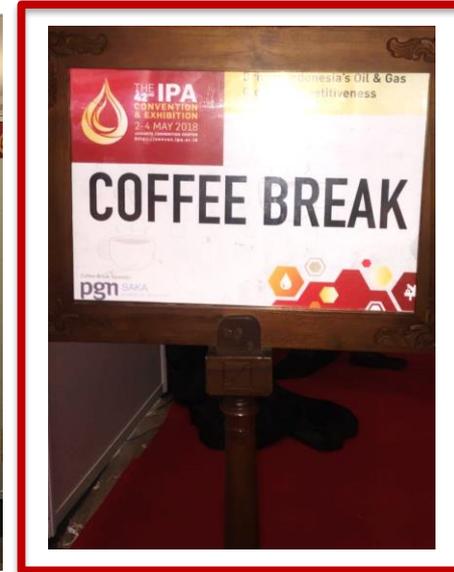
# BRANDING ITEMS

Oral Presentation Schedule



A large board displaying the Oral Presentation Schedule for the 42<sup>nd</sup> IPA Convention & Exhibition. The board is titled "ORAL PRESENTATION" and features the theme "Driving Indonesia's Oil & Gas Global Competitiveness". It lists numerous presentations organized by date (2-4 May 2018) and time slots. The board is decorated with the IPA logo and the Statoll logo.

Coffee Break Sign



*Disclaimer:  
Photos taken from previous years of IPA Convex*



# BRANDING ITEMS

## Thematic Photo Booth



*Disclaimer:  
Photos taken from previous years of IPA Convex*



# WEBSITE

Mobile Apps live with progressive updates

Secure | https://convex.ipa.or.id/sponsor



*Disclaimer:  
Photos taken from previous years of IPA Convex*

# MOBILE APPS

Mobile Apps live with progressive updates



*Disclaimer:  
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# E-DIRECTORY



**Indonesian Petroleum Association**  
Driving Indonesia's  
Oil & Gas Global Competitiveness



**E-DIRECTORY**

Platinum Sponsor :



2

The 42nd IPA Convention and Exhibition 2018

Gold Sponsors :



**COSL**

**ExxonMobil**



**MEDCOENERGI**

**PT PERTAMINA (PERSERO)**



Company Name : PT PERTAMINA (PERSERO)  
Contact Person : Imam Rismanto  
Position : Officer Exhibition & Merchandise  
Address : Jl. Merdeka Timur No.1A Jakarta Pusat No.1A  
Phone Number : +62-213816062  
Facsimile : +62-213507074  
Email : [Imam.rismato@pertamina.com](mailto:Imam.rismato@pertamina.com)  
Website : <https://www.pertamina.com/>  
Company's Business Line : -

**Company Profile :**

Pertamina is an integrated National Oil Company, covering upstream, midstream, as well as downstream business activities in oil, gas, geothermal, and new renewable energy. Since 1957, Pertamina has been committed to develop its business as a company fully embracing world-class operations capabilities. We has long-term trusted partnership with the Government, NOC's and IOC's around the world.

*Disclaimer:  
Photos taken from previous years of IPA Convex*

## BP INDONESIA



Company Name : BP INDONESIA  
 Contact Person :-  
 Position :-  
 Address : Perkantoran Hijau Arkadia,  
 JL. TB Simatupang Kav.88, Jakarta 12520  
 Phone Number : [+62-21] 78938000  
 Facsimile :-  
 Email : indonesiaqueries@bp.com  
 Website : [https://www.bp.com/fin\\_id/indonesia.html](https://www.bp.com/fin_id/indonesia.html)  
 Company's Business Line : Energy

### Company Profile :

In Indonesia, BP has been in business for over 50 years and is one of the largest investors in the country. All of BP's main business streams are represented here – Upstream, where activities include exploration and production in Tangguh LNG and interest in the Sanga Sanga CBM PSC; Downstream with Castrol, Air BP-AKR Aviation, and BP-AKR Fuels Retail; petrochemicals with BP Petrochemicals Indonesia; and integrated supply and trading with PT JasatamaPetroind. BP's main business in Indonesia is Tangguh LNG. Located in Teluk Bintuni, Papua Barat province, it is a fully integrated LNG operation – bringing gas from the Bintuni bay, processing it in our two-train onshore liquefaction facility, and delivering the LNG to our customers in Indonesia and Asia. To date, we have safely delivered more than 850 LNG cargoes, and since 2013 we have supplied LNG in increasing volumes to domestic buyers in line with the readiness of Indonesia's regasification capability.

## Chevron Indonesia Company



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 Website : <https://www.chevronindonesia.com>  
 Company's Business Line : Oil and Gas Contractor

### Company Profile :

Chevron is a major partner in Indonesia's economy and an active member of the community since operations began more than 90 years ago. Through our wholly owned subsidiaries PT Chevron Pacific Indonesia (CPI) and Chevron Indonesia Company, we are one of the largest producers of Indonesia's crude oil, delivering approximately 40 percent of Indonesia's crude oil and has produced more than 13 billion barrels of accumulated oil through our operations in Indonesia. We are developing oil and natural gas reserves from central Sumatra to offshore East Kalimantan. We continue to innovate with new technologies that are used to sustain and enhance production from existing reservoirs. We have been and will continue to deliver energy for the country's growing economy and continue supporting the livelihood of Indonesian people.

## PT. COSL INDO



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 Website : <http://www.cosl.com.cn>  
 Company's Business Line : Oil and Gas Services Company

### Company Profile :

COSL is the leading integrated oilfield services provider with over 50 years experience and services required for each phase of oil and gas exploration, development, and production. With its four core business segments of geophysical and surveying services, drilling services, well services, marine support and transportation services, COSL can provide any single service as well as integrated package and turnkey services base on the customer requirement. COSL business activities has spread to most of the oil and gas areas in the world such as Asia Pacific, Middle East, America, and Europe.

First spud in Indonesia in 2002, COSL has maintained gapless experience in building local market share and the reputation with operational excellence and friendly approach. Adhere to the company philosophy Always Do Better, COSL has been marching with solid steps toward satisfaction from all customers, shareholders, partners and employees Together, we can always do better.

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Photos taken from previous years of IPA Convex*

**ExxonMobil**



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<b>Company's Business Line</b>	: Oil and Gas

**Company Profile :**

ExxonMobil Indonesia has been involved in the development and production of the Indonesian oil and gas industry for 120 years. ExxonMobil Cepu Limited (EMCL) in partnership with PT Pertamina EP Cepu and the Cepu Block Cooperation Body (BC) PT Cepu Cepu, is the operator of the Cepu Upstream Block, Bopreng, Cepu Lease. The field has reached a production rate of more than 280,000 barrels per day – over 20 percent of Indonesia's annual production to put that in perspective. Despite the field's age, it is producing substantial additional oil to the world's oil reserves and Indonesia's future needs growth. PT ExxonMobil Lubricants Indonesia PT EMLI, who represents ExxonMobil Lubricants, Pumps and Chemicals business in the country markets high performance lubricants to cater for the MHI fleet through an exclusive network across the country. It also has successfully received the field order for industrial lubricants commitment in 2016. Meanwhile, ExxonMobil Chemical Company supplies products for use by Indonesian businesses.



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**PT MEDCO ENERGI INTERNASIONAL TBK**



<b>Company Name</b>	: PT MEDCO ENERGI INTERNASIONAL TBK
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<b>Company's Business Line</b>	: Energy

**Company Profile :**

MedcoEnergi was established in June 9th, 1980 as one of the first Indonesian drilling contractors and transformed into a publicly listed company. MedcoEnergi integrates its natural resources business with a significant interests in Mining and Power Generation alongside Oil & Gas Exploration and Production activities in Indonesia, Middle East, North Africa and the United States. The Company employs more than 4,000 people in all working areas. At MedcoEnergi, safety is paramount. It is our fundamental commitment behind everything we do. Protecting our employees, contractors, the environment and the community where we operate is an integral part of how we conduct our business. We believe that sustainable business growth can only be achieved by integrating communal interest into any business activities of MedcoEnergi based on the three pillars of People, Planet and Profit.



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